

# From risk-management to bailiff:

## Onguard's integrated order-to-cash platform

**i** Credit management lies at the heart of what we do at Onguard. Our intelligent software solution, CreditManager, is a web-based solution that automates all aspects of credit management. It is the foundation on which we are creating our fully integrated API platform which through critical data sharing gives you control of the entire order-to-cash process from risk management, invoicing and cash allocation to credit management, collections and bailiff. This infographic shows you how each chain in the order-to-cash process is seamlessly integrated with CreditManager. Furthermore, it highlights who our integration partners are and the main commercial benefits for you that arise from our integrations.



Risk management



Bailiff



E-invoicing



Cash allocation



Dunning



Collection



### Risk Management

Visma | Onguard teamed up with risk management and insurance specialist Aon to develop PolicyManager. The tool is a Software as a Service (SaaS) solution that automates and optimises the management of customer credit insurance.

Integration with partners such as [Dun & Bradstreet](#), [Graydon](#) and [Creditsafe](#) enables easy import of credit risk data into CreditManager.

#### Your benefits:

- ★ Proactive presentation of real time information, like emerging default risks, so you can adjust dunning procedures accordingly
- ★ Automatic flagging and alerts of credit limit applications
- ★ Generates real-time alerts when there are new credit limit applications and increases
- ★ Automated administrative procedures



### Invoicing

For e-invoicing we work in partnership with [Order2Cash](#) and multiple [payment providers](#) to make payment as easy as possible.

#### Your benefits

- ★ Easy to query and correct invoices
- ★ Secure invoice delivery
- ★ Optimisation of the invoicing process
- ★ Invoices accessed in the company's accounting system
- ★ Invoice delivery tailored to customer requirements



### Cash allocation

Visma | Onguard developed [MatchMaker](#), an intelligent cash allocation software that automatically matches at least 80% of the reconciliation process.

#### Your benefits

- ★ Customers do not receive unnecessary reminders
- ★ Data sharing allows for more accurate reconciliation
- ★ Access to the latest debtor information
- ★ If using several accounting systems, only new invoices are fed in – no duplicate information
- ★ Journal entries created by MatchMaker can be fed into the accounting systems at both ledger and debtor level



### Collection and Bailiff

Debt collection agencies, bailiffs and law firms using Onguard's Collector are able to create, monitor and share meticulously compiled digital files of outstanding invoices with each other.

#### Your benefits

- ★ Transfer invoices to a debt collection agency via web services and monitor the process remotely
- ★ Exchange and share data and files within the application and with bailiffs – insight into history and current status of each file
- ★ Other CreditManager users can act on the tasks, provide additional information and respond to requests
- ★ Debt collection agencies have the option of submitting requests, simplifying and speeding up two-way communication
- ★ Actions logged from Collector are also detailed in the CreditManager logbook.

## About Visma | Onguard

The continued evolution of automation, digital transformation and customer experience are keys to a business' success. Visma | Onguard has been supporting its customers for over 25 years with advanced solutions within the order-to-cash chain. Our solutions are focused on connecting data to a single centralised platform and linking internal and external systems and services. To do this, we use intelligent and intuitive automation to deliver valuable insights. This creates an optimal connection between all processes in the order-to-cash chain. At the same time, this ensures improved and personalised communication resulting in stronger and long-term customer relationships and tangible results in order-to-cash and credit management.

 Connecting data. Connecting you.

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